# **JUDSON HARMON**

Former Attorney General Gave "Some Experiences of a Lawyer in Railroad Business."

LARGE PAYROLL, NO MONEY

OTHER. EQUALLY EMBARRASS-ING FEATURES.

Cincinnati, O., May 9.—Responding to a toast on "Some Experiences of a Lawyer in the Railroad Business." at a of this city, gave a frank statement of

#### Mr. Harmon's Speech.

"I was surprised to find myself late in 1895, almost without notice, in sole charge, under court orders, of 3,500 miles of railway, running through four states and the province of Ontario. After a year and a half I am still alive and out of jail. The monthly pay day was close ahead when I took charge and I soon learned that consternation reigned all over the lines. I realized for the first time what it meant even to raise a doubt about the payment of wages and salaries on railroads. My of wages and salaries on rallroads. My roads were not among the largest, yet they had nearly 17,000 employes. With their families there were several times as many more. Then there were dealers in hundreds of towns and hamlets who furnished them supplies and the churches. hundreds of towns and hamlets who furnished them supplies and the churches, schools and societies they helped support. To withhold or even delay payment would be cruel. But almost \$800,000 to pay and no money. These men had no experience with receivers. The very name was ominous of taking in and not giving out. One of the pleasures of my life was to wire a message which reached clear down to the section men that all should have their pay right on the nail if I had to borrow, as I did.

#### Good Word for Employes.

"Since then I have been all over the roads and met these men—met them in many ways which test and reveal character, including discussion of requests for more pay and less work. And I know that better, more capable and earnest men never lived than those who in darkness and day, storm and sunshine, lean times and fat, labor to keep the track smooth, the wheels turning and the cars full.

"I was surprised at the large number of men and women all over the country who had invested in the stocks and bonds of these railroads, many of them persons of small means to whom the failure of the company was a serious matter. I have had letters from such holders from as far away as New England and the Pacific Coast. Sorry I was that I could not help them as I did the men.

"When I assumed command the subject of further railroad legislation was just that I was just the proper and right.

"You know what is fair and wise. You know what is fair and wise. You know your interest is the same as that of all citizens though the extent of it may be individually greater. So the reform of abuses in railroad management and conduct appeals to your best thought, while you are better qualified than most men to see that the knife cuts to cure and not to injure or to destroy."

MULLETT'S OPENING A GRAND SUCCESS Since then I have been all over the

"When I assumed command the subject of further railroad legislation was just beginning to attract general attention.
This was true also of the observance of existing laws which merely fixed penalties for the violation of the common law which has applied to public carriers for

"I had always maintained that railroads could be conducted without breaking thes wholesome laws, so at the very start

#### Obeyed the Law.

The public character of a railroad makes the control of it a public as well as a private trust in every hand that holds it, whether the hand be chosen by a court or otherwise. This truth has been too long neglected and storm signals are flying. Let it be understood that there the hand women and flying. Let it be understood that there is a court or otherwise are flying. The property of the strains of popular airs, and the choing to the strains of popular airs, along the court of the strains of popular airs, along the court of the strains of popular airs, along the court of the strains of popular airs, along the court of the strains of popular airs, along the court of the strains of popular airs, along the court of the strains of popular airs, along the court of the strains of popular airs, along the court of the strains of popular airs, along the court of the strains of popular airs, along the court of the strains of popular airs, along the court of the court of the court of the strains of popular airs, along the court of the are no favors going, open or secret, but that it is fare and fare alike all around. And if the property and business committed to me by the courts shall suffer from this cause, either at the hands of for the opening and long streamers which certain lawless students of the

### Met by Loud Outcry.

"I was met by many outcries as I pro "I was met by many outcries as I proceeded to enforce my policy by discarding all old arrangements which I thought conflicted with it and refusing to make new ones. But there was the law. The old question, 'What is the constitution between friends?' and its later form, 'What is the constitution when one knows something ought to be done?' are safe enough to ask because the constitution provides at the rear of the

that the general awakening shortly came to my aid.

### Car Shortage Question.

soon found more cars were needed, and I secured authority to get them. I asked for bids from builders. They said they had no space. 'Space.' I said; 'I have plenty of space. I want cars to run through it.' Then the railroad tenderfoot found they meant room on the list of orders. At last I got four thousand new box cars. I could have loaded every one right where they were built. But no, I sent them all empty to home stations and divided them as fairly as I could among waiting shippers. In two weeks they were scattered all over the Union, and the cry was still for more. I coaxed and threat-ened and did all I could to get them back, but those that came were right off again as before. A region which produces more shipped articles than it consumes, of course, sends out more loaded cars than more shipped articles than it consumes, of course, sends out more loaded cars than it receives. So cars tend to accumulate on trunk lines and in the great commercial centers. And when cars are scarce the temptation is to load them, wherever they are found, for no matter where in

tically all railroad transportation is now interstate, so that all have the advantage of the widest market both to sell and to buy. And the interests of the carriers as well as their duty is to enable shippers, by good service, at reasonable rates, to reach as far as it is possible.

"This enormous and growing commerce depends mainly upon railroad transporta-tion; and the proper conduct and regula-tion of that presents the most important and at the same time the most delicate

age. Although the ownership and control of railroads are private, their business so concerns the public that it may be regulated by law, with due regard to the interest of the owners, and service on fair and equal terms is a right common to all neonle.

"Then are you not doing a public wrong when you take as long as you please to load and unload cars? You do not get the right to use cars for storage by paying demurrage charges. Both you and the railroads would be guilty under the law if you should make such a bargain. Those charges are not rentals, but merely penalties to make you prompt. They are not a tithe of what the cars would earn in freight and a still less part of the loss you are inflicting on your neighbors by what is simply misuse of property devoted to a public service.

what is simply misuse of property devoted to a public service.

"The railroads have just fixed the charges against each other for failure to return cars so high that greater promptness is assured. The same must be done with like charges against shippers. Nobody wants you to pay them, but just to release the cars. That is the only object not revenue.

Reciprocal Demurrage.

"This is not understood by the advo-cates of what is miscalled 'reciprocal debanquet here tonight, Judson Harmon, of this city, gave a frank statement of some of his views on the conduct of a railroad without breaking existing laws. He said:

cates of what is miscalled 'reciprocal demurrage' with respect to car supply. The shipper has a car in his possession which he will not load or unload promptly so as to set it free for other service. A per diem charge is made against him—a penalty for not doing what he ought to and can do So they say the railroad should can do. So, they say, the railroad should be made to pay the like amount when it does not promptly furnish a car to the shipper when requested. "If the railroad had a car which it "If the railroad had a car which it could furnish and would not, the cases would be alike, and a charge might be called 'reciprocai.' But the very life of a railroad is in getting empty cars loaded. It would be suicide to withhold them from shippers. We do not fine people for not doing what they wish to do but cannot.

#### Call a Spade a Spade.

"If the penalty is to be for not having constantly on hand cars enough to meet all requests, then say so, but do not call it 'reciprocal demurrage.' Reciprocity would be this: If you make the railroad pay the shipper when it has no car for his load, then a reciprocal charge would be to make the shipper pay the railroad when he has no load for its car, as is often the case when crops fail or trade is dull, and surely nobody would pro-

pose that.
"The people in this country are real law makers. All they need is to understand the facts, and their laws will be just. On such matters as I have mentioned, bodies like this are leaders of public thought and action. The farmers and workmen and small dealers are too numerous to meet and consult as you do, but they are

# A GRAND SUCCESS

Thousands Throng the Splendid New Store on West Second

South. Salt Lake has known few finer open-

ings of mercantile establishments here than the one which took place at Mullett's clothing store, 41-43-45 West Sec-

are no favors going, open or secret, but played by Christensen's orchestra, the "I think many did not at first take me seriously. Commercial ideas have too long prevailed. You are all free to deal or refuse to deal, to buy as cheap and sell as dear as you can. You may have wholesale and retail prices. You can give discounts and make concessions. A railroad must serve everyone that asks and charge all alike for the same service.

"Failure to observe this difference was the chief cause of the trouble, and the shippers must take their share of the other blame, for railway officers are like other."

He crowds who passed up and down the long aisles during the evening. Fred Slade, manager of the store, received his friends as he passed through the throngs. One of the most popular features of the opening was the presentation to every woman of a pretty hat pin and to every woman of a pretty hat pin and to every man a handsome leather watch fob, adorned with a Teddy bear. More than 6,000 of these gifts were presented to the visitors at the they would take it anyway threatening.

The floor space of the present location greatly exceeds that of the old store room. The new furnishings of the said to be always preaching the "square said to be always preaching the "square free!" last night. Aisles are broad and easy humanity neglects to practice what he

tifully furnished ladies' retiring room thing ought to be done; are sate thought to ask because the constitution provides at the rear of the main store room. day, notwithstanding his previous decno penalties for its violation. But laws Here ladies may find a cozy little room larations, thus releasing all the rebels

Wall Paper-Paints.

MIDGLEY-BODEL CO., 33-35 East First South.

Routine Business Transacted by the City Fathers Last Evening.

The various committees of the council met last evening. The health committee recommended Councilman Hobday's gar-bage collection ordinance for passage. The ordinance makes several minor changes in

the temptation is to load them, wherever they are found, for no matter where instead of loading so as to start them homeward.

"So I have had set before my eyes the commercial unity of our country which the railroads have brought about. Practically all railroad transportation is now an ordinance.

It is feared that it cannot now be changed even by an ordinance,
Joseph Mellen, who is digging the hole in North Main street, appeared before the street committee with a plan approved by the city engineer, for filling up the hole at the end of the street and thus diminishing the damage to property in that vicinity. The matter was postponed until the committee can investigate further the conditions.

tion; and the proper conduct and regulation of that presents the most important and at the same time the most delicate sconomic problem of our times.

A Word to the Shippers.

"Now a word about the shippers' part in this distressing matter of car short-

MADE STRONG AND ENERGETIC BY DR. WILLIAMS' PINK PILLS.

General Breakdown Caused by Defi-cient Blood Quickly Corrected by This Tonic Remedy.

A feeling of general weakness, poor appetite, loss of breath after the slightest exercise and broken sleep are some of the symptoms of general debility. You may think that they have no relation to each other and that you will worry along, hoping all the time to feel better soon. This is a mistake, for every one of the symptoms is caused by bad blood, which must be made pure and new before health will be restored again. A tonic treatment is necessary and for this purpose there is no better remedy than

Dr. Williams' Pink Pills. Mr. J. G. Havey, of 95 Willow St Chelsea, Mass., says: "I was sick for a number of years from general debility and indigestion. I was never free from stomach trouble and my nerves were so shattered that the least excitement unfitted me for any serious work. My sleep was restless on account of terrible pains in the small of my back. These pains would sometimes last for a month or two. My sight grew weak, there seeming to be a blur constantly before my eyes. I couldn't concentrate my mind on my work, and the attempt to do so completely exhausted me.

"I was finally forced to give up a position I had held for twenty-eight years. After trying several medicines without help, I read of Dr. Williams' Pink Pills and gave them a trial. They made me feel so much better and so much stronger that I started in business for myself here in Chelsea. I have never had a return of my former sickness and cheerfully recommend Dr. Williams' Pink Pills as an excellent nerve and blood tonic.'

Dr. Williams' Pink Pills have long been recognized as an excellent tonic remedy in cases of indigestion and general debility, where the stomach and other organs of the body are weakened and disordered simply through lack of proper nourishment. They have also been especially successful in curing anæmia, rheumatism, after-effects of the grip and fevers.

A pamphlet on "Diseases of the Blood" and a copy of our diet book will be sent free on request to anyone inter-

Dr. Williams' Pink Pills are sold by all druggists, or sent, postpaid, on receipt of price, 50 cents per box, six boxes for \$2.50, by the Dr. Williams Medicine Company, Schenectady, N. Y.

**Professor Capitulates to Rebels** and Declares a Holi-

public officials or those of rival lines, the reason will be plain to a wayfaring man and the lesson will be worth to the coun-I think many did not at first take me the crowds who passed up and down ure moments, while more worthy ones

shippers must take their share of the blame, for railway officers are like other men. They give up nothing unless they are tempted or compelled. This does not apply to officials who are interested in the products to be carried over their lines. I recommend that such interests be forbidden by the recent law as well as that of the railroad componies themselves, but it is not done. I think personal is much stronger than official interest, and it is worldly as well as spiritual wisdom to keep men out of temptation.

March 1. from its former location in the Commercial building.

The floor space of the present location and said they would take it anyway, threatening to shave the heads of any students who would not join them. The professor in charge warned them that they would ably become a regular custom at Mullett's store in the future. The company moved into its present store March 1, from its former location in the Commercial building.

The floor space of the present location and that those not present would get no credit in tests. were presented to the visitors at the they would take it anyway, threatening store presented a handsome appearance deal" to his classes, but like other frail of passage, and the store is essentially preaches, for as soon as he found that all but about twenty-five, who had re-One of the best and most modern mained true to his orders and their features of the establishment is a beau- parents' instructions, had defiantly gone to the hill, he proclaimed a holino penalties for its violation. But laws always wind up with unpleasant clauses—so much or so long or both.

"When the people found I was really in earnest and that all were treated fairly and alike they loyally supported me. There are always some human porkers to whom all things taste better under ground in the dirt, but there are not many of them among our people. If special favors are going they all want some, of course, but they are always content with an even chance. If I lost business by the course I took, there was no evidence of it. Then it was my luck, perhaps I might claim a slight share of credit for it, that the general awakening shortly came

Here ladies may find a cozy little room. Here ladies may find a cozy l At First Congregational church, 4th did, but because they obeyed the rules East and 1st South, Saturday, 9 a. m. of the school. Under these conditions of the school. Under these conditions the shaved head becomes a badge of honor and instead of their names being published as "pikers" and "scabs" the university should publish them as a roll

It seems to me that an investigation by the authorities of the school is in order, and if they do not see fit to curb such lawlessness and let the weight of discipline fall on a certain fifteen or twenty students, then other means should be taken.

We may all take pride in the big U. but 2,000 to 2,500 school days missed in one week, equivalent to a four-years' course for three students, is a pretty big price to pay for it. AN INDIGNANT PARENT.

### STORY DENIED IN BOSTON.

(Special to The Herald.) Boston, Mass., May 9 .- Officials of the United States Smelting company here deny the dispatch from Mexico City that the company has purchased the San Pedro group from the Naica Mining company, Chihuahua, for \$6,500,-000 gold. Engineers for the company have examined the property, but it is stated here that the company does no intend to purchase.

You Can't Be Downhearted. That is, you can't while you are taking Sexine Pills. They dispel the de spondency and by their fine tonic ac

FORTUNE SMILES AND MEET

# REAT SHOE PURCHA

MONEY SAVING TRIUMPH

We have struck something! We have found a shoe manufacturer-one of the contry's best-who was overloaded. Made up more shos than he could sell. Wanted the money-had to have it! Didn't want to carry over the shoes until another season. We had no use for his shoes unless they could be bought for a price that would allow us to sell them at once. He stated the price-we made an offer-a low one. He hesitated, but we finally got the shoes at our price. The shoes are of the best grade and not a thing the matter with them. NOTE THESE PRICES.

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There's not a better of choice han we have now on display. We've the season's choice productions and are pieased to show them.

leathers, Dainty dainty shapes, dainty trimmings combined to make dainty shoes 39 different styles.

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900 pairs at a special great shoe purchasing price of \$1.75, \$2, \$2.50, \$3 and \$3.50 Saves you from 50c to \$1 per pair.

### Misses and Children's School Shoes

A great shoe purchase price. \$1.00, \$1.25 and \$1.50

Different from other oil stoves. Superior because

of its economy, cleanliness, and easy operation. The

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TATAL T TIST POTTOTA

Wick Blue Flame Oil Cook-Stove

saves fuel expense and lessens the work. Produces

a strong working flame instantly. Flame always under immediate control. Gives quick results without overheating the kitchen. Made in three

sizes. Every stove warranted. If not at your

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Rayo Lamp

is the best lamp for all-round household use. Made of brass throughout and beautifully nickeled. Perfectly constructed; absolutely safe; unexcelled

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Made from soft, pliable leather on broad, easy lasts with comfort and foot ease worked in every line and curve, flexible soles and no seams to rub and irritate the foot. A great shoe purchase-

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Values up to \$2.50.



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### Misses' and Children's Oxfords and Slippers

NEW STYLES, BIG RIBBON TIES.

A great shoe purchase,

### PRICE:

5 to 8, \$1.25 and \$1.45. 8 1-2 to 11, \$1.50 and \$1.75. 11 1-2 to 2, \$1.75 and \$1.95

We want every young ady to see our display of he season's newest and pest in dainty footwear.

### **BOYS SHOES**

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\$1.75 and \$2.00 The kind that give satisfac-

RICHARDS STREET ROLLER SKATING.

Open Daily (including Sunday).
Mornings 10 to 12; Afternoons 2 to 5;
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Ladies admitted free at all times.
Gents' admission, afternoons 10 cents,
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Look who's coming, LEW DOCKSTADER, and His Own Great Minstrels, WE TEACH YOU TO SKATE.

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Of Harvard, dramatic recital, "Lucretia Borgia," at Congregational Church, 8:15 p. m. Tickets 75c, at CARSTENSEN & ANSON'S Music Store.

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Malt is barley, with its life-germ artificially grown. Malt gives body, strength and quality to beer.

The better the malt, the more satisfying the beer.

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Every evening (except Sunday) 75c, 50c, 25c. Box seats, \$1.00. Matinees Daily Except Sunday and Monday, 50c. 25c and 10c. Box seats, 75c.

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Popular Price Matinee, Saturday,
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Magnificent scenic production by the The Leighton Players Of Anthony Hope's Fascinating Ro

THE PRISONER OF ZENDA Most important production of the sea

First time at popular prices. Evenings, 25c, 50c, 75c and \$1.00; matinees, 25 cents. Next week, "WE'UNS OF TENNESSEE."

GREATER VAUDEVILLE. Week commencing Saturday Matinee Kelly & Reno. Seamon-Chatman & Rogers.
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Evenings, two complete performances, 7:30 and 9:15. Matinees daily except Sunday under the shows, first at 7 p. m. sharp.

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